



# The Birdie

CROWN ISLE COMMUNITY NEWS



Winter golf at its finest...
PHOTO TAKEN NOVEMBER 19



Nobody knows Crown Isle like we do!

# Year at a Glance

Sundays in the Atrium

Football Feature with specials on appies and Sleeman pints

### December

- **1-12** Twelve Days of Christmas Specials STARTS at crownisle.com
- **10** Homeowners Christmas Party
- **15** Breakfast with Santa
- 15 Christmas Market at Crown Isle
- **18** Gingerbread Village Auction ENDS
- 22 5<sup>th</sup> Annual Holiday Resort Walk ENDS
- 25 Christmas Dinner
- **31** New York New Year's Eve Party

### January

1 New Year's Day

### February

- 1 10th Annual Comox Valley Whiskey Fest
- **14** Valentine's Day
- **TBA** Dine Around Comox Valley

### March

- 1-31 Get your 2020 Golf Membership Now!
- 17 St. Patrick's Day

### April

- **12** Easter Brunch
- **27-30** Mackenzie Tour PGATOUR Canada Qualifying School

### May

- Mackenzie Tour PGATOUR Canada Qualifying School
- **10** Mother's Day Brunch

Events subject to change. For complete event details, visit **CrownIsle.com** 

Please be advised of...

### WINTER KITCHEN HOURS

For the TIMBER ROOM and ATRIUM Nov 1, 2019 – Jan 31, 2020

Hours of Operation:

7:30am - 9:00pm • Sun - Thu 7:30am - 10:00pm • Fri & Sat













Reservations recommended.



Ah December....here you are again my friend. How we got here so fast is the question everyone keeps asking. personally find that the more "mature" I get, the faster the years seem to breeze by. As I look outside right now the sun is shining and the Christmas lights are going up, but we all know that Winter, yes Winter on the Island is fast approaching. Some of you might be thinking to yourselves that you are going to list in the Spring, but truth be told more active buyers are out viewing properties right now! The competition is down so you don't need to measure yourself to your neighbour, and those that are looking are ready to buy if they see the right property. Why not list your house right now and let the new owners enjoy what spring has to offer with the new foliage of the trees and the flower buds emerging in the yard.

# DEBUNKING 3 MYTHS ABOUT SELLING YOUR HOME IN THE WINTER

Excerpted from Michelle McNally of BUZZBUZZHOME

The first sign of snowfall isn't the time many would consider to be ideal for mounting that 'for-sale' sign on the lawn. Spring and fall are the hottest times of the year to buy and sell real estate — the weather is sunny, buyers are more active, your garden looks lush, and the market is ripe with inventory. But, what if you needed to sell your home in the middle of December, or heaven forbid, January? Winter weather and darkness are unlikely to doom your prospects, according to market trends and some real estate professionals.

"Some Decembers have been my best months of the year," says Arianna Codeluppi, an Oakville-based real estate broker with Re/Max AboutTowne. Here, Codeluppi debunks a few winter-selling myths and tells us why entering the market in the cold won't leave you frozen out from buyers.

# MARKET UPDATE with Melissa Berrigan, Realtor®

#### Where are my buyers?

Winter quickly jumps to mind as the worst time to sell a house, because we assume the weather will impact our chances of finding a buyer. In reality, the mid-to-late summer months can be much more difficult.

"Personally, what I've experienced and the trends that I've seen over the years, more and more, is that July and August are probably the worst time to sell," says Codeluppi. "People think it's the summer — the house looks beautiful, people have time to sell a home. But once school ends, we kind of see a screeching halt, then we see people just enjoying their holidays."

Ironically, Codeluppi finds that December is one of the busiest months for buying and selling. While inventory may be lower, the cold weeds out any maybe-buyers and instead brings in super serious clients who want to close on a property before spring. December to February are very important months for first-time buyers, Codeluppi explains, especially those who are getting married when winter ends.

"I find that it's a good month because you don't have as much competition as a seller and the buyers are very motivated to buy a home," she says.

### Show in the snow

Showing your home is challenging as it is without the added hassle of dealing with wintry weather. Yet, a sprinkling of snow and a well-maintained exterior can make for a stunning presentation. Just be sure to touch up your door and trim with a lick of paint before the cold temperatures hit to really make first impressions count.

"The house, if it shows clean and neat and beautifully presented, will shine through the weather," says Codeluppi.

Be sure to also keep the front entrance clear of any boots and coats. Keeping winter garments out in the open can make the home seem cluttered and lacking of storage, so Codeluppi recommends storing these items away in other closets during showings.

### **Black Friday Madness**

Listing your home in January seems like a death sentence when there isn't much inventory on the market to begin with. If Black Friday shopping chaos videos have taught you anything though, it's that limited supply attracts competition — homes listed in the winter don't sit on the market forever.

"Good property, well staged, well priced — you'll sell."

If you have any questions about any of the information in this article, or the current real estate market, please contact Melissa at mberrigan@crownisle.ca/250-792-0464 or Bert at bjaeger@crownisle.ca/250-898-9128.

### Melissa's Butter Tarts

Who doesn't like a sweet treat that is easily made and can be great to share with friends! Okay truth be told, if you're like me you stash them away and pull them out when you have a moment to sit down with a nice warm bevie! Give this a try and let me know what you think.

24 tart shells (Tenderflake) Butter flavoured Pam spray (or similar) 1 cup corn syrup (light)

1 cup white sugar

3 eggs, mix, but don't overbeat

2 tbsp butter, melted

1 tsp Vanilla

1 cup Raisins

Take tart shells out of box and place onto lined cooking sheet so they thaw out a little while you make the filling. Place 10-12 raisins in the bottom of each of the tart shells. You could use less if you'd like but remember if you use more you need to have room for the liquid filling so that it cooks up properly.

Spray a thin layer of Pam spray into a 4-cup liquid measuring cup. Add corn syrup, sugar, eggs, melted butter and vanilla and mix thoroughly but don't overmix. Pour liquid mixture into each tart shell but make sure not to overfill. It is best to fill just under the decorative edge of each shell as this will allow for it to bubble up, but not to bubble over. This is why you line your cooking sheet...spill-overs happen!

Cook at 350 degrees for 20-25 minutes. The tops of the butter tarts should be a nice golden-brown colour. If you have an oven that cooks a little faster than normal, keep an eye on the colour and your nose on the smell. Whatever you do, do not try and eat one right out of the oven! Let them cook completely and then enjoy a couple or three.

### HELP US GO DIGITAL!

We would like to make the Birdie a little more earth (and bird) friendly. Sign up for our digital monthly newsletter and be entered to win a \$250 Crown Isle Resort gift card.

FIRST			
LAST			
EMAIL			
STREET_			

Return to the Front Desk in the Crown Isle Clubhouse to enter. Thank you!

### Protect Your Home Investment

AND BE AWARE OF SCAMS

Residents have inquired about a company selling additives to heat pumps. Please check with your house contractor or heating mechanical contractor before engaging with a company solicting additives for your heat pump. Warranties be compromised with your mechanical equipment if unqualified people work on them or products are added to mechanical equipment.

Everything in life needs maintenance, please use certified trades with good references and check out the Better Business Bureau (www.bbb.org) to investigate companies soliciting.

Best of the Season, Crown Isle Homes



# New Items in the Timber Room

FRESH SHEETS WITH FRESH FLAVOURS

Stop in to the Timber Room Baar & Grill to see what's fresh on the menu. Chef Dan Vogt has launched biweekly fresh sheets to tempt the taste buds with new flavour and ingredients. Suggested wine pairings are included to make your meal delicious from first bite to last sip.

Look out for savoury salads, hearty sandwiches, appetizers perfect for sharing, regular feature pasta and much more. Menus will be posted at crownisle.com/dining.





# **Locals Triple Play** 3 Round Punch Pass \$99 **Fall Foursome** Round of Golf for 4 including carts \$160 Nine & Dine Golf 9 holes after 12pm, + \$15 dining voucher \$40

### CROWN ISLE TEAM You have questions or inquiries – We have the answers!

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